

# Bioscience Based Economic Development Grant

## Scoring Rubric

Spokane Early Stage

### Section 1: Eligibility

#### Spokane County Commitment and Mission Alignment

Weight	Criteria	Does Not Meet Expectations (ineligible)	Meets Expectations	Exceeds Expectations	Subtotal
10	Spokane County Location and Staff	Less than 50% of the staff have a primary residence in Spokane County.	Physical Address in Spokane County.  51-89% of the staff/founders have a primary residence in Spokane County.	Physical Address in Spokane County.  90-100% of the staff/founders have a primary residence in Spokane County.	
20	The entity's mission and work align with the language in RCW and County Resolutions outlining HSSA's goals, and align with HSSA's	Weak connection to HSSA's mission, goals and strategic imperatives, weak case for the impact on bioscience based economic development, health or healthcare.	Moderately documented alignment with a project that proposes bioscience based economic development, has weak associations with the region's healthcare cluster and infrastructure.	Strong and well-documented mission alignment with a project firmly focused on bioscience based economic development, the prevention of disease, and the promotion of public health; leverages our region's healthcare cluster.	

	Strategic Imperatives				
30	Project Description and Logic Model	Unclear, poorly written, lacks feasibility or alignment with HSSA's mission and strategic imperatives. Includes activities that are not allowable under this RFP.	Mostly clear and feasible, some minor logic gaps. Activities all allowable (proof of concept research, mvp development, grant writing consultation, business development consultation, legal services for entity formation or IP protection).	Clear, concise, well-written, feasible, and strongly aligned with HSSA's mission and strategic imperatives. Activities all allowable (proof of concept research, mvp development, grant writing consultation, business development consultation, legal services for entity formation or IP protection).	
20	Budget	No budget submitted or unrealistic allocation. Unallowable activities included.	Budget is somewhat clear and realistic but lacks details. Includes only activities that are allowable.	Budget is detailed without listing specific vendors, realistic, and justified- includes only activities that are allowable.	
10	Spokane County Longevity	Unclear plan for staying in Spokane County after the terms of the grant end.	Moderate likelihood the entity will stay in Spokane County and maintain well-paying jobs after the terms of the grant end.	Clear, well-developed plan for staying in Spokane County and maintaining well-paying jobs after the terms of the grant end.	

10	Impact of HSSA Award	Large enterprise, or early-stage startup with a business model that is not scalable or has unrealistic plans for growth.	Early-stage startup with limited growth potential.	Early-stage startup with high growth potential.	
5	Potential for Follow-On Funding	Unclear or unrealistic plan/limited opportunities.	Some elements in place, moderate impact expected/opportunities.	Strong plan for follow-on capital or revenue/Entity uses budget to effectively maximize this opportunity.	
10	Team Expertise	Lacks expertise needed for success, significant “dead equity” in the cap table (if applicable), little to no external board members or advisors.	Some expertise, but gaps in key areas relative to the stage of the entity.	Strong industry experience relative to the stage of the entity.	